

SENIOR-LEVEL FINANCIAL AND OPERATIONS EXECUTIVE

Financial and operations leader with record of success managing the financial needs of an operation during periods of growth, acquisition, and transition. Ensures quality data management and reporting as well as compliance on the state and federal level. Excels in recruiting and developing team members, third-party contractors, and investors. Measures, interprets, and presents financial matters to executives and board members in digestible and impactful ways.

CORE STRENGTHS: P&L MANAGEMENT – BUDGETING & FORECASTING – FINANCIAL ANALYSIS & MANAGEMENT – MARKETING ANALYSIS
INTERNAL CONTROLS – AUDITING – OPERATIONS MANAGEMENT – IMPLEMENTATION – STRATEGIC PLANNING – STARTUP LEADERSHIP

SELECT CAREER HIGHLIGHTS

- **Spearheaded special projects such as S-1 / IPO / reverse merger** that involved a three-year re-audit completed in five weeks with no negative P&L adjustments as well as **potential asset acquisitions**.
- **Administered cash flow for a construction loan portfolio and land development portfolio valued between \$150M and \$200M**, which equaled an annual run rate of approximately 650-750 homes and 2,000 home sites.
- **Built, developed, and grew staff from one accountant with \$7M in assets to 18 team members, managing a \$150M+ construction loan and land development portfolio**; oversaw company going public and launching a title company to cover accounting, SEC reporting, human resources, and title operations.
- Increased staff at corporate and builder levels to meet anticipated and actual growth by identifying opportunities for advancement and **effectively allocating workload as home production increased from 100 to 500 homes per year**.
- Collaborated with benefit company brokers to create and develop a comprehensive benefit package for employees spread across two states, four builders, and three other operating entities; **combined all staff into one insurance plan that added short-term, long-term disability, life insurance, vision, and 401(k) coverage**.

PROFESSIONAL OVERVIEW

GREEN BRICK PARTNERS, INC. (GRBK)

2011-2015

COO OF BUILDER OPERATIONS (2014- October 2015)

Analyzed land deals and produced managerial reports to review viability of potential projects and created IRR analytics to benchmark acquired projects. Critiqued MD&A sections of quarterly and annual SEC filings.

- Optimized, enhanced, and participated in road show demonstrations for analysts and potential investors that generated \$170M in new equity, surpassing the company goal of \$150M by more than 13%.
- Managed a consolidated cash use/requirement function for a rolling 24-36 months, covering home construction, land development, and corporate activities for 4,500 home sites and more than 150 employees.
- Created and consolidated detailed budget updates at the individual lot / home level for CEO, CFO, and Board as well as monthly management meetings with business units.
- Championed newly formed title company's setup of proper banking controls/limits for online banking and electronic wire transfers and collaborated with the title company's President to acquire appropriate software for compliance with Texas Land Title Association (TLTA) regulations; integrated accounting into the corporate function.
- Identified and retained a third party to develop SOX documentation and liaised with them to manage the implementation of remediation strategies to achieve compliance with 2015 SOX standards.

GREEN BRICK PARTNERS, INC. (GRBK) CONTINUED...

INTERIM CFO (2014-2015)

Helped script and present Board of Director presentations, earnings call, press releases, and other key communications.

- Liaised with external auditors to drive timely completion of initial public SEC filings for (3rd Qtr 10-Q and 2014 10-K).
- Prepared 2015 annual budget, compiling all project activities for builders and land development as well as newly public corporate expense projections and additional personnel, office space, and title company needs.
- Filled open positions for the SEC reporting function, HR, and accounting staff to facilitate corporate growth.
- Directed accounting staff, analyzed financials, and prepared monthly updates for CEO and Board as needed.

PRESIDENT OF JBGL BUILDER FINANCE LLC (2013-2014)

Hired and trained accounting staff, reviewed monthly and quarterly financial statements/performance, and produced comparative financials for private equity investors and owners.

- Drove S-1 / IPO process by successfully completing a three-year re-audit in multiple locations in approximately five weeks in order to meet SEC and NASDAQ deadlines; achieved no negative changes to overall P&L during that time.
- Oversaw cash flow management for a construction lending operation that grew from a \$7M equity commitment to more than \$100M by 2013, resulting in enhanced return on investment.

DIRECTOR OF OPERATIONS (2011-2013)

Served as Corporate Controller and developed consistent financial statements and nomenclature across four acquired builders, including mechanics lien income reporting and standard residential homebuilding income.

- Consolidated the controlled entities financial statements of four acquired builders by coordinating with business unit controllers and CFOs to ensure timely month-end close processes.
- Created performance indicator reports to analyze sold homes, gross/net sales, and remaining lots by community.
- Directed accounting staff in reviewing and producing monthly financials, with budget comparisons for investors.
- Researched, identified, and led implementation of a comprehensive operating / ERP system for four builders, one land development company, construction financing, and corporate use.
- Managed parallel systems in new ERP and QuickBooks to maintain financial integrity and ensure proper reporting.

K HOVNIANIAN COMPANIES

2004-2011

COMPLIANCE MANAGER / LAND ANALYST

Collaborated with the President, VP of Finance, and Area Presidents for the DFW Region to compile budget plans; served as area controller as well as SOX manager prior to earning promotion to Compliance Manager/Land Analyst.

- Created internal regional financial statements to identify potential variances prior to monthly budgetary reviews and provided variance analysis for auditors; reviewed business unit budget plans three times per year.
- Oversaw SOX compliance efforts across six different homebuilding business units in Texas and Florida.
- Developed a testing strategy and executed quarterly internal control testing at each business unit.
- Achieved no significant findings while subject to external audits for five business units over the course of five years.
- Designed and integrated multiple financial models for potential JV partners or land-banking entities.

****Career Note: Prior professional experience includes **Audit Senior** with Ernst & Young and Arthur Anderson, **Senior Business Risk Analyst** with Centex Corporation, and **Corporate Controller** with Union Industrial Gas Group.*

EDUCATION

MBA, Marketing / BS, Accounting – LOUISIANA TECH UNIVERSITY